



<https://www.internswired.online/job/old-mutual-learnerships/>

## Old Mutual: Tele-Prospector Learnerships New Application

### Description

Old Mutual is excited to offer a Tele-Prospector Learnership program, providing individuals with the opportunity to develop essential skills in the financial services industry. This learnership is designed for individuals who are looking to kickstart their career in sales and customer relationship management within a dynamic and supportive environment.

### Responsibilities

As a Tele-Prospector Learner at Old Mutual, your primary responsibilities will include:

- **Customer Engagement:** Engage with potential clients through outbound calls, delivering exceptional service and understanding their financial needs.
- **Lead Generation:** Identify and qualify potential leads for Old Mutual products and services.
- **Product Knowledge:** Gain a deep understanding of Old Mutual's products and services to effectively communicate their benefits to potential clients.
- **Compliance:** Adhere to all regulatory requirements and company policies to ensure ethical and legal standards are met.
- **Documentation:** Maintain accurate and organized records of customer interactions and leads generated.
- **Training:** Participate in structured training and development programs to enhance your skills in sales, communication, and financial services.

### Qualifications

To be considered for the Tele-Prospector Learnership at Old Mutual, you should meet the following criteria:

- Minimum educational qualification: Matric (Grade 12) certificate.
- Strong communication and interpersonal skills.
- A passion for sales and customer service.
- Good organizational and time management skills.
- Willingness to learn and adapt in a fast-paced environment.
- High level of professionalism and integrity.

### Job Benefits

- Gain practical experience in the financial services industry.
- Access to comprehensive training and development programs.
- Opportunity to earn a stipend during the learnership.
- Potential for career advancement within Old Mutual.

### Contacts

To apply for the Tele-Prospector Learnership at Old Mutual, please submit your updated resume and a cover letter detailing your interest and suitability for the role. Shortlisted candidates will be invited for an interview and assessment to determine

### Hiring organization

Old Mutual

### Employment Type

Intern

### Duration of employment

3 Months

### Industry

Financial Services

### Job Location

Sandton, Gauteng, South Africa,  
2196, Sandton, Gauteng, South Africa

### Working Hours

09

### Date posted

March 22, 2024

### Valid through

07.11.2024

their eligibility for the program.

At Old Mutual, we are committed to fostering a diverse and inclusive workplace. We encourage candidates from all backgrounds to apply for this learnership opportunity.

Join Old Mutual's Tele-Prospector Learnership program and embark on a rewarding journey to develop your sales and customer engagement skills in the financial services industry. This is your chance to learn from experienced professionals and be part of a company that is dedicated to helping people secure their financial future.